

AGRIS (SBT) MAINTAINS OPERATIONAL EFFICIENCY, EXPANDS VALUE-ADDED BUSINESS SEGMENTS



According to the recently published business results, in Q2 of FY2025-2026, AgriS recorded net revenue of VND 6,734 billion, profit before tax of VND 205 billion, and profit after tax of VND 192 billion. Cumulatively over the first six months of the fiscal year, net revenue reached VND 12,105 billion, completing 46% of the plan approved by the General Meeting of Shareholders. Profit before tax amounted to VND 408 billion, completing 43% of the annual plan while profit after tax reached VND 390 billion. Sugar consumption volume during the first half of the fiscal year reached 617 thousand tons.

Regarding the six-month revenue structure, the Sugar segment continued to contribute the majority of VND 11,118 billion, accounting for 91.8% of total revenue. The Molasses, Fertilizer, and Power segments recorded revenues of VND 114 billion (+4% YoY, 0.9% of revenue), VND 166 billion (+29% YoY, 1.4% of revenue), and VND 42 billion (0.3% of revenue), respectively. Notably, the F&B segment (Food & Beverage) recorded positive growth, reaching VND 469 billion, tripling year-on-year, and increasing its revenue contribution to 3.9%.





AgriS owns a diversified portfolio of over 200 products from sugarcane, coconut, rice, fruit, fertilizers, and solar power - among which the FBMC product segment recorded positive growth momentum in the first half of FY2025-2026.

AgriS' operating activities continued to remain stable, supported by effective management capabilities and strict cost control. Cumulatively over the first six months of the fiscal year, general and administration expenses and selling expenses were well controlled, decreasing by 17% and 2% YoY, respectively. In particular, financial expenses decreased by 13% to VND 868 billion, of which interest expenses declined to VND 693 billion, equivalent to a 12% YoY reduction, mainly attributable to capital restructuring strategies and the flexible use of financial instruments.

As of 31 December 2025, AgriS' total assets exceeded VND 35,876 billion, increasing 9.8% compared to the beginning of the fiscal year, providing a solid foundation for the Company to maintain stable production, trading activities, and investments in strategic projects in the coming period.

AgriS shifts its growth model, accelerating value-added business segments beyond sugar

AgriS is entering a business model transformation phase for the period 2025-2030, focusing on the development of new business segments, with FBMC (Food - Beverage - Milk - Confectionery) as the core pillar. In the first half of FY2025-2026, the Company both maintained core business efficiency and recorded positive initial results from this transformation process.

Specifically, the rice business segment recorded clear improvements in both scale and efficiency, with output increasing to nearly 20,000 tons, creating an important foundation for the Company to further develop and complete its rice value chain. Entering 2026, AgriS successfully signed large-volume rice export contracts to the Philippines, taking advantage of the market's official reopening from January 2026, thereby creating an important stepping stone for export activities in subsequent phases.

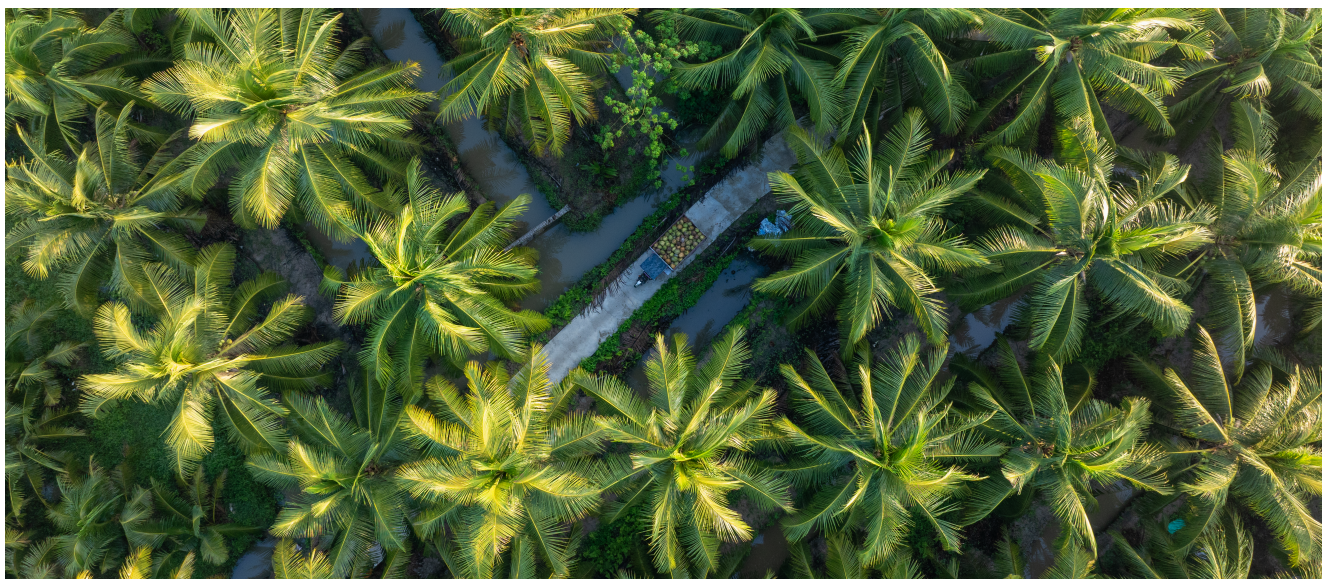


Previously, on 8 December 2025, AgriS and Loc Troi Group signed a cooperation agreement aimed at developing Vietnam's rice value chain in a sustainable, modern, and globally integrated manner, focusing on four key areas: (1) Development of sustainable raw material areas meeting international standards; (2) Promotion of high-value rice varieties for commercialization; (3) Establishment of a comprehensive ecosystem for farmers; (4) Development of deeply processed, value-added products. The cooperation aims to effectively leverage the strengths of each party, thereby expanding markets and enhancing value for Vietnam's rice industry in the coming period.



Ms. Doan Thi Yen Nhi - CEO of BHC (a member of AgriS) and Mr. Nguyen Tan Hoang - CEO of Loc Troi Group exchange the Memorandum of Strategic Cooperation.

In addition to directly operated business segments, AgriS' investment holding of over 30% in Betrimex - Vietnam's leading coconut processing and export enterprise - continued to make positive contributions, with revenue recording growth of over 80% in 2025. This performance clearly reflects AgriS' strategy to expand its presence in the FBMC sector. The Company also plans to increase its ownership in Betrimex to approximately 40% in the next fiscal year.



Betrimex – a strategic component within the AgriS ecosystem, with over 30,000 hectares of coconut raw material areas and exports of processed coconut products to more than 55 markets.



Toward medium-term and long-term development vision, in addition to rice, AgriS continues to invest in expanding production scale for fruit crop projects, with a focus on banana projects, aiming to increase output, improve quality, and meet the growing demand of export markets. AgriS is currently implementing investments in the construction of food and beverage manufacturing plants and modern premix production lines, meeting international standards. These new investment projects are expected to provide a foundation for the expansion strategy of the FBMC segment, gradually increasing the proportion of non-sugar revenue and diversifying income sources.

In the process of expanding value-added business segments, AgriS is gradually leveraging technology and data as strategic resources across the entire agricultural value chain. The Company is accelerating the digitalization of data related to raw material areas, production, and trading, thereby enhancing management capabilities, quality control, and product traceability in accordance with international standards. The application of data supports the optimization of production efficiency and cost reduction, provides a foundation for AgriS to develop high value-added technological solutions, opening up new business opportunities and expanding revenue growth potential.

Based on the established Circular Commercial Value Chain and Integrated Smart Agricultural Economy Model, together with initial implementation results, AgriS is steadily strengthening its foundation to realize the goal of increasing the FBMC segment's contribution to approximately 40% of total revenue, targeting total revenue of VND 60,000 billion by 2030, in line with its announced strategy.



**AGRIS - A MEMBER OF VIETNAM
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